

# The Healy Editions for Holistic Health, Wellbeing and Vitality

\* The HealAdvisor Search module will be added in the first week from purchase, free of charge

\* Local Stimulation is included in Program I

\*\* All prices are excluding local sales taxes



229 Healy Programs  
6 Modules

- Bioenergetic Defense
- Job
- Beauty
- HealAdvisor Digital Nutrition
- HealAdvisor Bioenergetic Vitalisation

- Deep Cycle H
- Learning
- Skin
- HealAdvisor Analyse Aura Module
- HealAdvisor Analyse Success Coach Module

- Chakras
- Fitness
- Local Stimulation
- Sleep
- The Power of Three
- HealAdvisor Analyse Resonance Module

- Bioenergetic Harmony 1
- Bioenergetic Harmony 2
- Mental Balance
- Meridians 1
- Meridians 2

- Gold Cycle
- Bioenergetic Support
- Program Chronic Pain
- Expert Program Page
- HealAdvisor Search Module\*

₹ 329,119.00 / 2,000 PV

**Healy Professional**



124 Healy Programs  
4 Modules

- Deep Cycle H
- Learning
- Skin
- HealAdvisor Analyse Aura Module
- HealAdvisor Analyse Success Coach Module

- Chakras
- Fitness
- Local Stimulation
- Sleep
- The Power of Three
- HealAdvisor Analyse Resonance Module

- Bioenergetic Harmony 1
- Bioenergetic Harmony 2
- Mental Balance
- Meridians 1
- Meridians 2

- Gold Cycle
- Bioenergetic Support
- Program Chronic Pain
- Expert Program Page
- HealAdvisor Search Module\*

₹ 205,959.00 / 1,250 PV

**Healy Resonance Plus**



98 Healy Programs  
2 Modules

- Chakras
- Fitness
- Local Stimulation
- Sleep
- The Power of Three
- HealAdvisor Analyse Resonance Module

- Bioenergetic Harmony 1
- Bioenergetic Harmony 2
- Mental Balance
- Meridians 1
- Meridians 2

- Gold Cycle
- Bioenergetic Support
- Program Chronic Pain
- Expert Program Page
- HealAdvisor Search Module\*

₹ 123,458.00 / 750 PV

**Healy Resonance**



61 Healy Programs  
1 Module

- Bioenergetic Harmony 1
- Bioenergetic Harmony 2
- Mental Balance
- Meridians 1
- Meridians 2

- Gold Cycle
- Bioenergetic Support
- Program Chronic Pain
- Expert Program Page
- HealAdvisor Search Module\*

₹ 82,800.00 / 500 PV

**Healy Holistic**



10 Healy Programs  
1 Module

- Gold Cycle
- Bioenergetic Support
- Program Chronic Pain
- Expert Program Page
- HealAdvisor Search Module\*

₹ 41,352.00 / 250 PV

**Healy Gold**



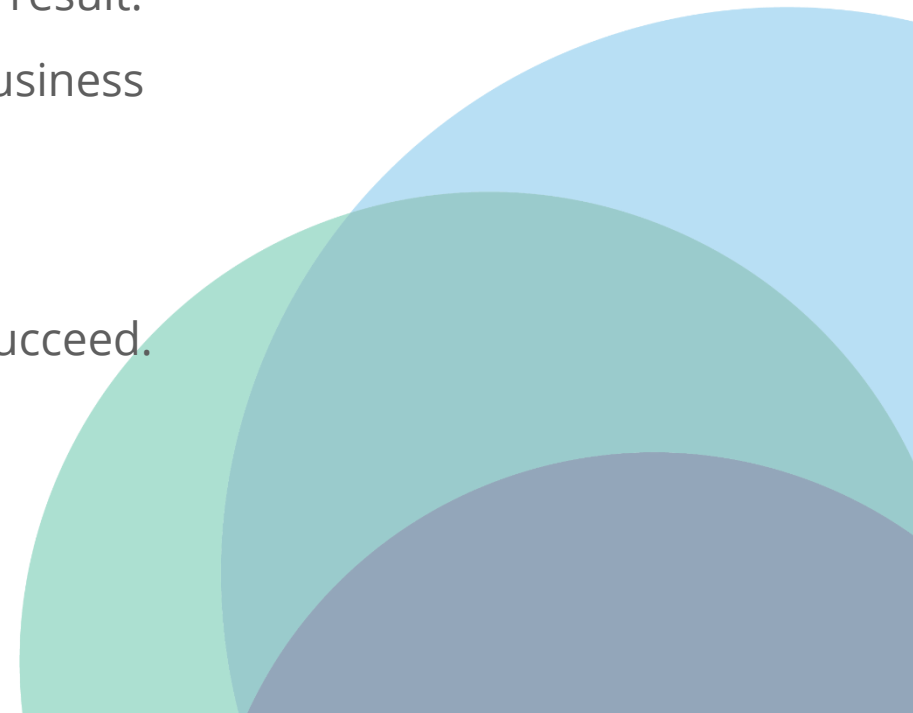
# Compensation Plan

April 2022

[www.healy.world](http://www.healy.world)

# Key Objectives of the Healy World Plan

- Create a **stronger customer base** in customer-centric markets.
- Strong & Immediate opportunity for **new recruits & early builders**.
- Strong **retention** of new recruits grows your team faster.
- Help builders **advance in the career path** easier and earn more as a result.
- Provide **greater rewards to builders who remain engaged** in the business
- **Reward leaders** better for developing successful leaders.
- Ensure legal compliance in all markets.
- Provide a significantly better back office to builders that helps them succeed.
- Accommodate various market differences as we continue to expand.



# 3 Fundamental Business Practices

1. Sell our products
2. Build a team
3. Advance in title



# Career Path



# Key Objectives of the Career Path

- Create more opportunities to be recognized and rewarded for your success
- Everyone earns more at the next higher title
- Include Baby Steps (first 4 titles) allowing new IHWMs to advance quickly, receive recognition, and earn money quickly, resulting in higher retention and competency
- Create a clear path to Executive Team Manager, a critical title and role in our Compensation Plan. An ETM is a team coach & mentor, helping their team members learn how to succeed.

# The Career Path is based on Enrollment Genealogy

It does not use the Dual Team  
Genealogy



# Paid-As Title vs. Career Title

## Paid-As Title

- Determined by your monthly qualifications
- Your downline does not see your Paid-As Title
- You see your downlines' Paid-As Titles so you can help them
- The higher your Paid-As Title, the more you earn

## Career Title

- Highest title achieved
- Advancements occur in the **same month** as qualification - effective on the first day of the month
- Career Title is what people know you by – your recognition title
- Visible in back office to everyone
- Does not determine your earnings





# Career Path

Title Names	Active Member	Builder	Senior Builder	Executive Builder	Team Manager	Senior Team Manager	Executive Team Manager	Director	Senior Director	Executive Director	Vice President	Senior Vice President	Executive Vice President	President	Senior President	Executive President
Abbreviation	ACT	BLD	SBLD	EBLD	TM	STM	ETM	DIR	SDIR	EDIR	VP	SVP	EVP	PRES	SPRES	EPRES
3-month Rolling Device Points (RDP)	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
Downline Volume (DV)		500	1250	1750	2500	4k	7k	13k	25k	50k	100k	200k	400k	800k	1.6m	3.5m
Enrollment Legs (EL)					2	2	2	2	2	2	2	2	2	2	2	2
Leg Volume (LV)					500	1k	2k	3500	6k	12k	20k	35k	66k	130k	260k	570k
Outside Volume (OV)							1050	1950	3750	7500	15k	30k	60k	120k	240k	525k

# Career Path

Title Names	Active Member	Builder	Senior Builder	Executive Builder	Team Manager	Senior Team Manager	Executive Team Manager	Director	Senior Director	Executive Director	Vice President	Senior Vice President	Executive Vice President	President	Senior President	Executive President
Abbreviation	ACT	BLD	SBLD	EBLD	TM	STM	ETM	DIR	SDIR	EDIR	VP	SVP	EVP	PRES	SPRES	EPRES
3-month Rolling Device Points (RDP)	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1

## 3-month Rolling Device Points (RDP)

Points earned on monthly device & upgrade sales from

- Personal customers
- Personal IHWMs

1 point per device and upgrade sold (includes watches)

Looks back 3 months (current month plus 2 previous months)

Does not include your own device & upgrade purchases

# Career Path

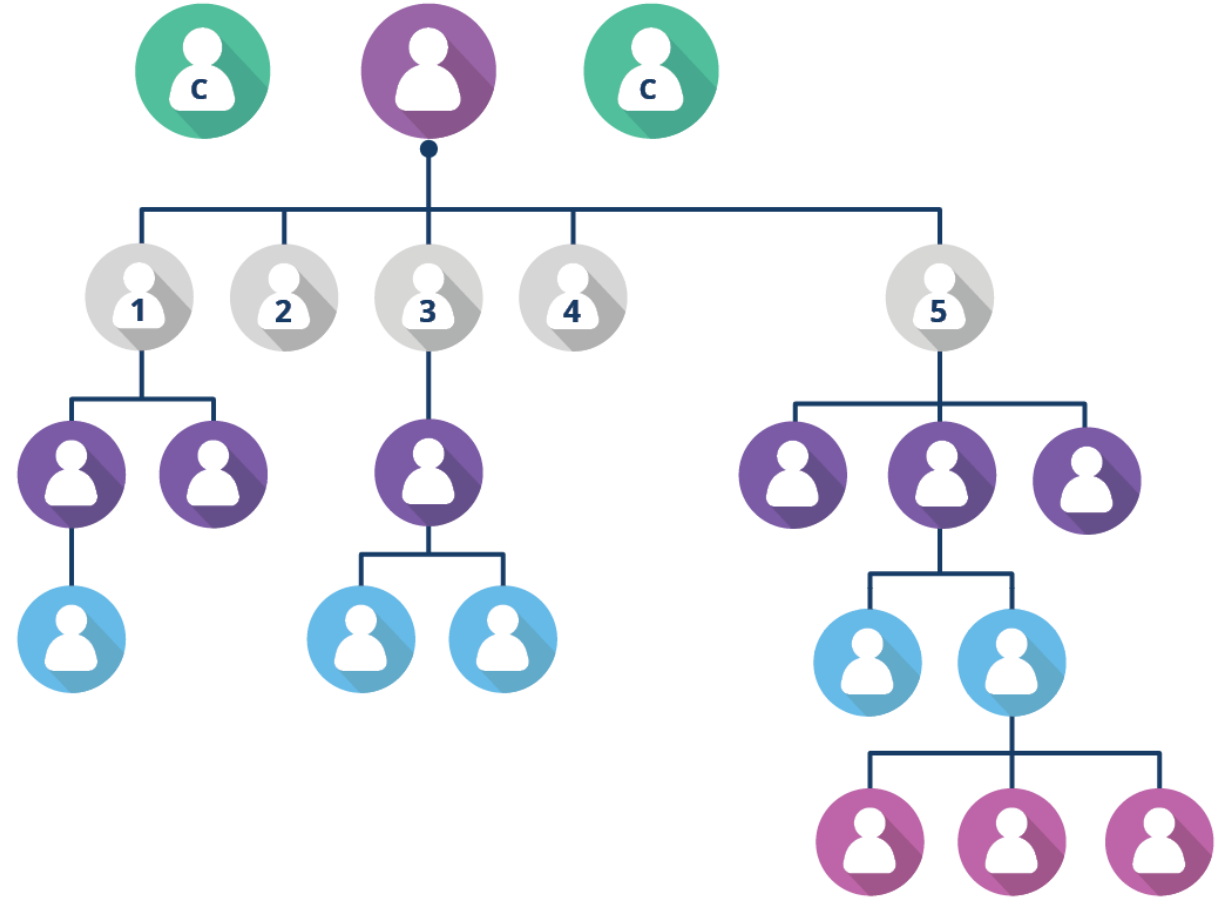
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Downline Volume (DV)		500	1250	1750	2500	4k	7k	13k	25k	50k	100k	200k	400k	800k	1.6m	3.5m

## Downline Volume (DV)

Includes all purchases made by you, your customers, and all the IHWMs in your entire Enrollment Genealogy. Devices, Upgrades, and Subscriptions are included.

# Downline Volume (DV)

The total Qualifying Volume from products purchased by you, your customers, and all the Independent Healy World Members (and their customers) in your entire Enrollment Genealogy.



# Career Path

Title Names	Active Member	Builder	Senior Builder	Executive Builder	Team Manager	Senior Team Manager	Executive Team Manager	Director	Senior Director	Executive Director	Vice President	Senior Vice President	Executive Vice President	President	Senior President	Executive President
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Enrollment Legs (EL)					2	2	2	2	2	2	2	2	2	2	2	2
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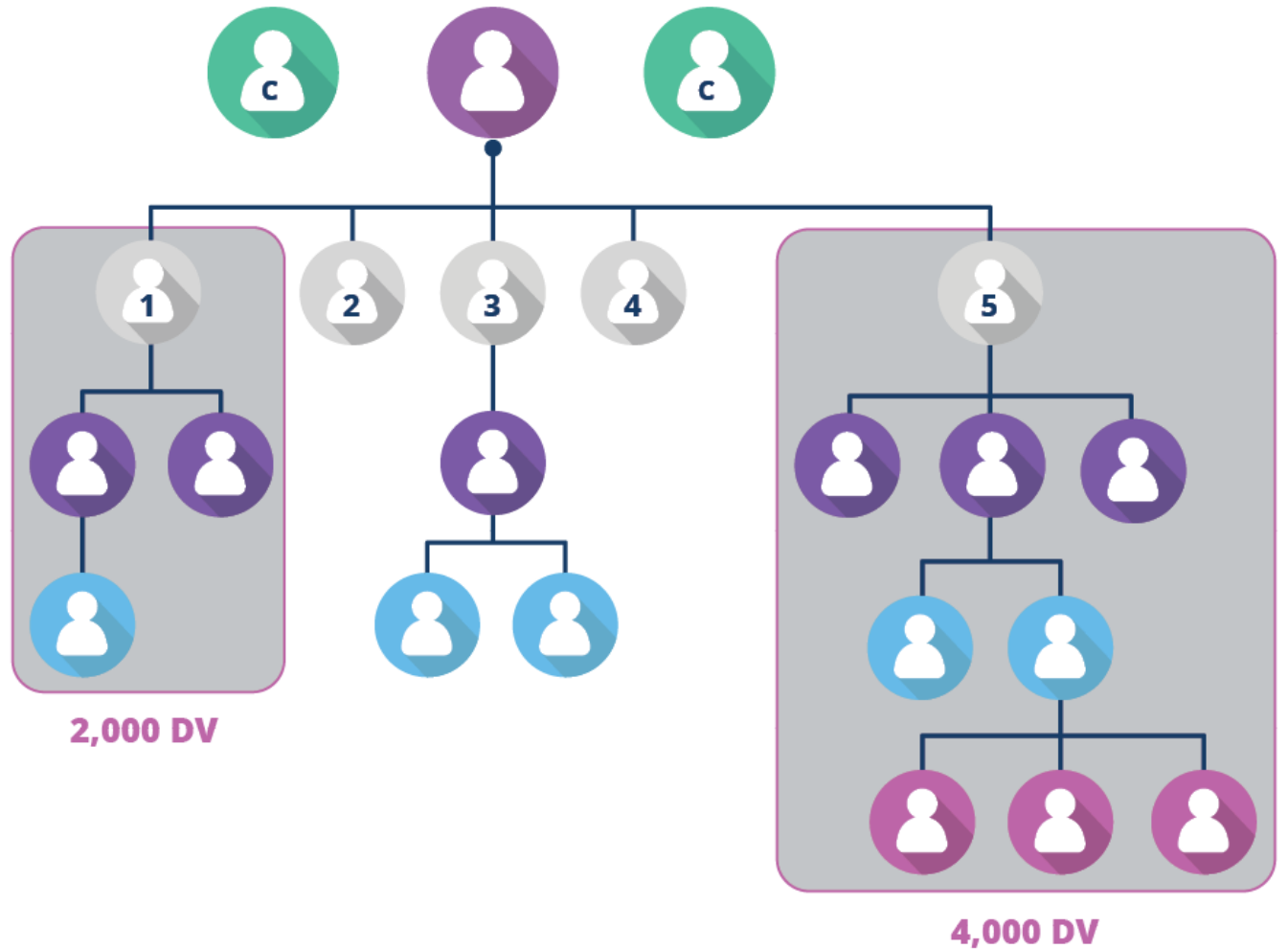
## Enrollment Legs / Leg Volume

Team Managers and higher titles require at least two Enrollment Genealogy legs that meet a minimum amount of Downline Volume in each leg (this is what we call Leg Volume).

# Enrollment Leg & Leg Volume

An Enrollment Leg is a Leg in your Enrollment Genealogy. Your Customers are not a leg.

Leg Volume is the amount of Qualifying Volume in a particular leg in your Enrollment Genealogy.



# Career Path

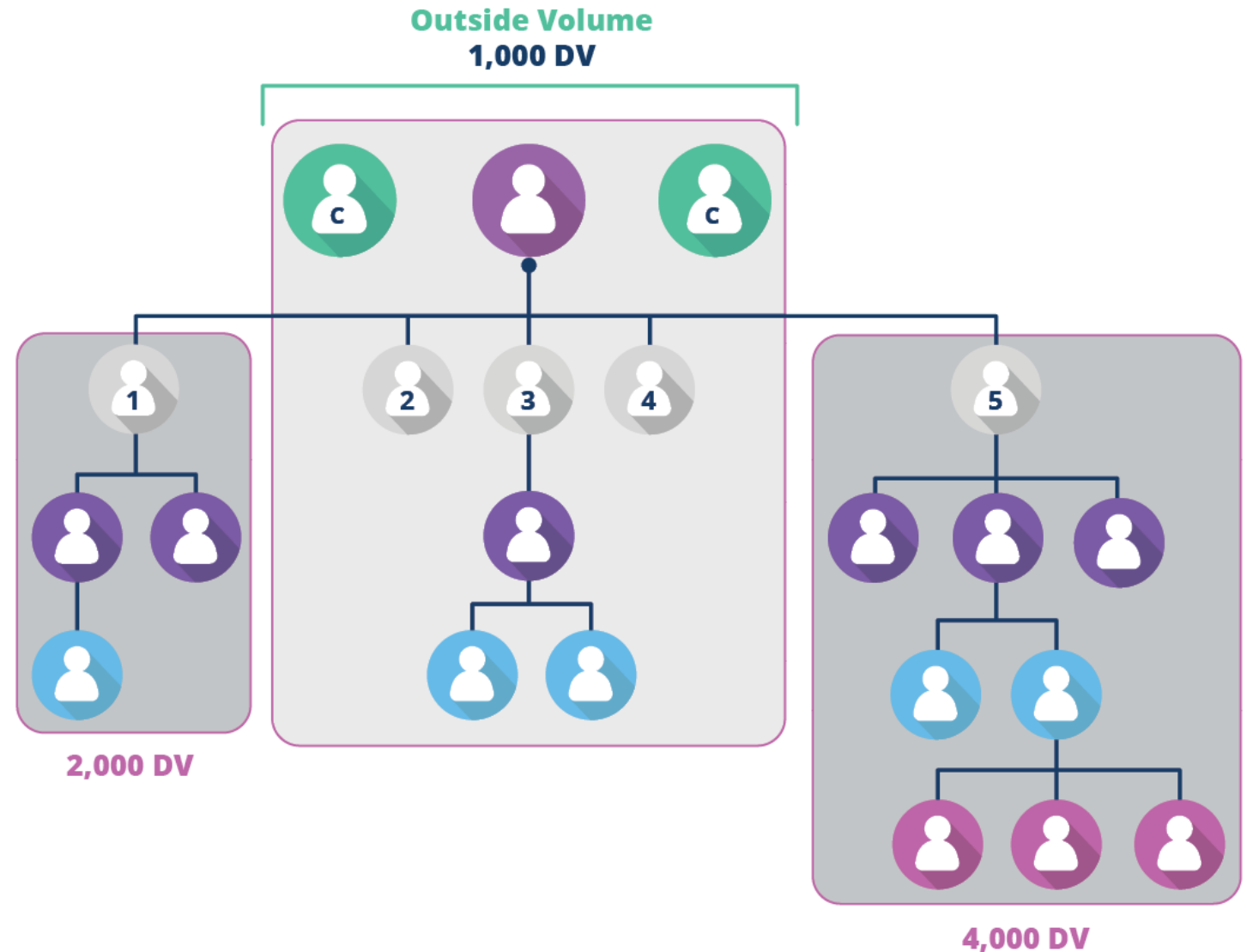
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Downline Volume (DV)		500	1250	1750	2500	4k	7k	13k	25k	50k	100k	200k	400k	800k	1.6m	3.5m
Outside Volume (OV)							1050	1950	3750	7500	15k	30k	60k	120k	240k	525k

## Outside Volume

The volume that exists **outside** of your two largest Enrollment Genealogy legs, including the purchases by your customers and yourself. Your two largest legs are the Enrollment legs with the highest DV.

# Outside Volume

The amount of Downline Volume (DV), including your Personal Qualifying Volume (PQV), that exists outside of your two largest Enrollment Genealogy legs. The two largest legs are the two legs with the largest amounts of Leg Volume.





# Bonuses



# Healy World Plan

## Core Bonuses

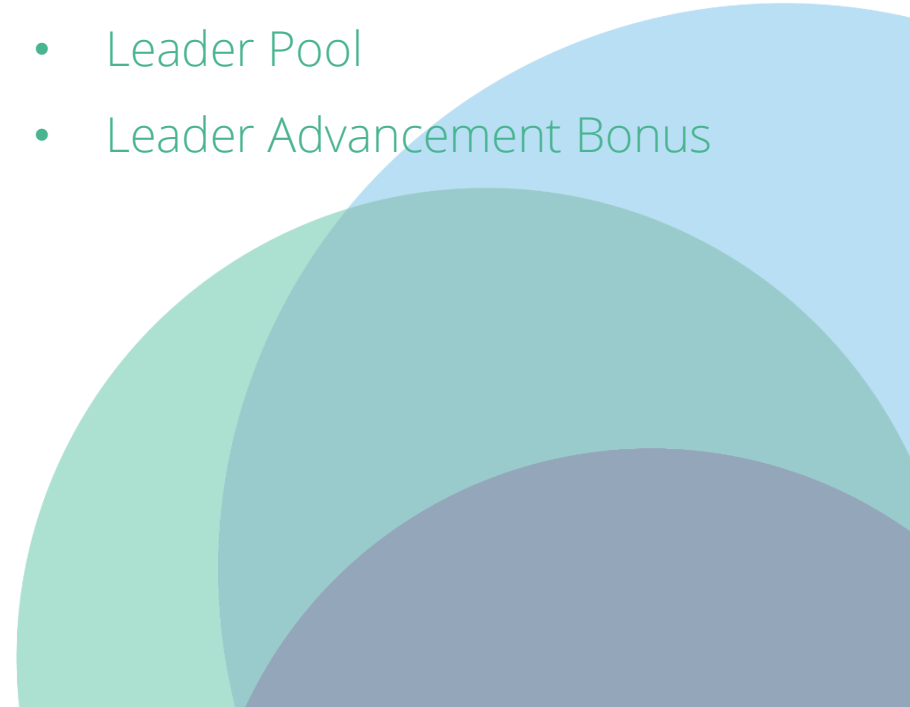
- Device Direct Bonus
- Monthly Customer Subscription Bonus

## Team Bonuses

- Mentoring & Coaching Bonus
- Dual Bonus
- Manager Advancement Bonuses

## Leader Bonuses

- Leadership Check Match
- Super Leadership Check Match
- Leader Pool
- Leader Advancement Bonus



# Summary Explanation

There are 3 ways to earn money

1. **Selling:** When you share our amazing products with others, you can earn between 30% and 40% on the devices you sell to your Customers and Members
2. **Team Building:** When you find other Members that want to do what you are doing, invite them to join your team. As you help them to become successful, you will be able to earn monthly cash bonuses and a percentage override on the devices and subscriptions that your team members sell.
3. **Leadership:** As you teach others to develop their own teams and become Executive Team Managers, you will also be able to earn a match on bonuses that they earn each month! Plus, we have great advancement bonuses and a Leader Pool to reward you for growing your business.

# Core Bonuses

Device Direct Bonus



# New Structure

Tier	Volume	Percentage
<b>Tier 1</b>	1 – 1,999	20%

# New Structure

Tier	Volume	Percentage
Tier 1	1 – 1,999	20%
Tier 2	2,000-3,499	35%

# New Structure

Tier	Volume	Percentage
Tier 1	1 – 1,999	20%
Tier 2	2,000-3,499	35%
Tier 3	3,500	40%

# Team Bonuses

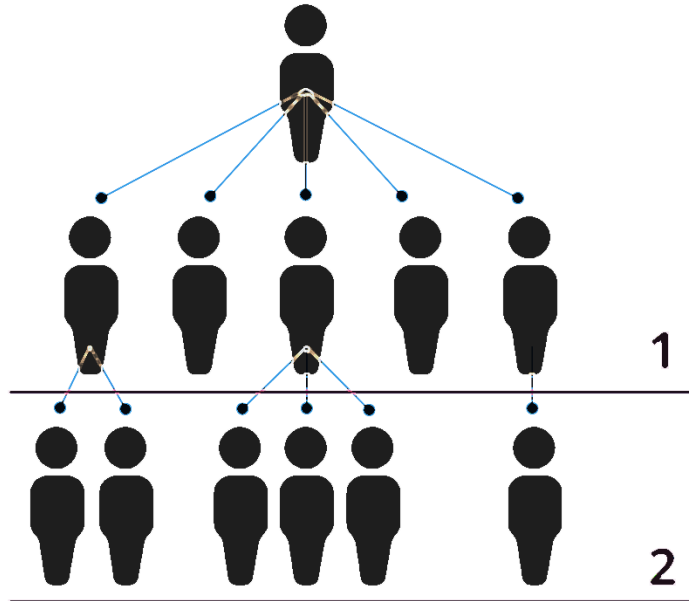
Mentoring & Coaching Bonus

Dual Bonus

Manager Advancement Bonuses



# Mentoring & Coaching Bonus

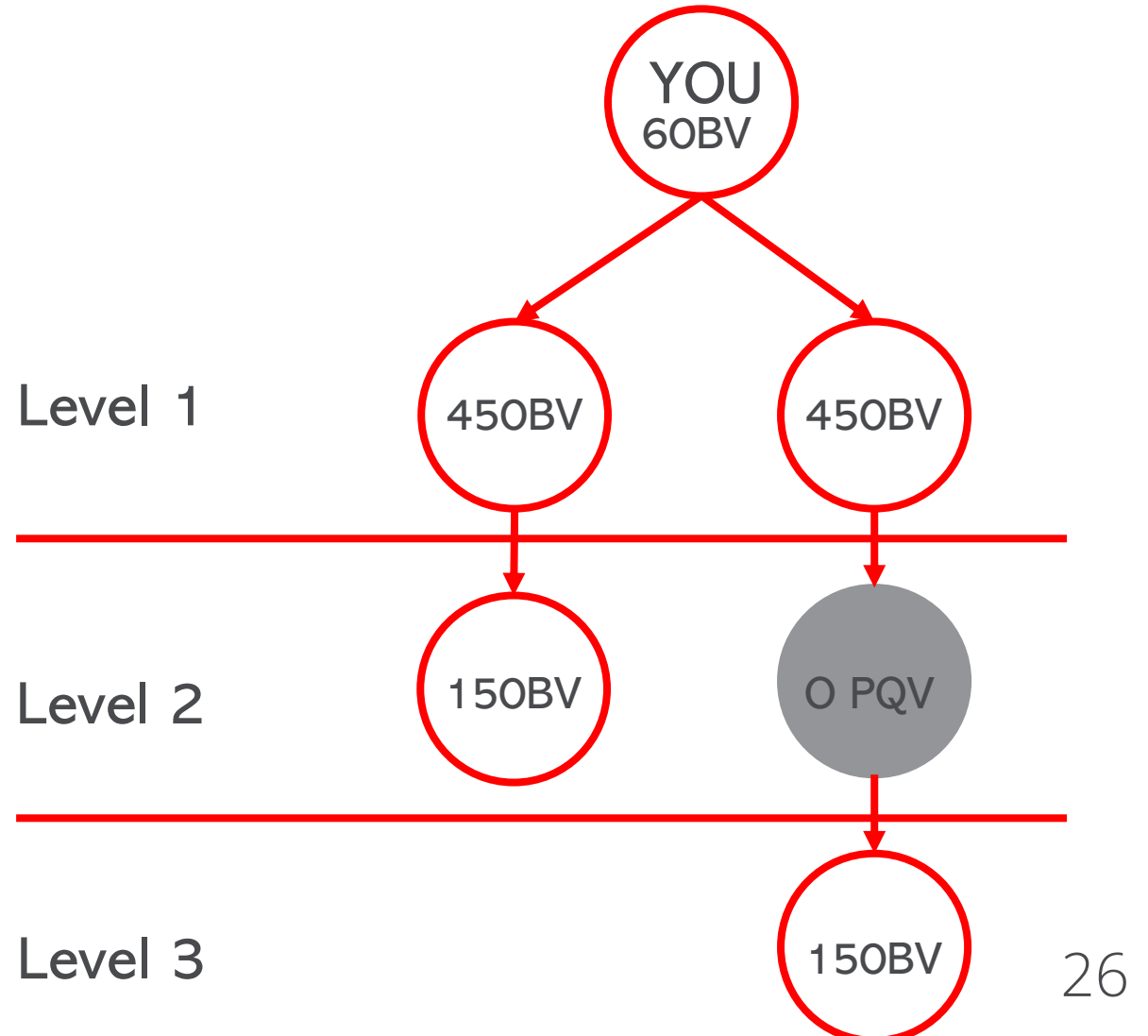


Paid Title	ACT	BLD	SBLD	EBLD	TM+
Level 1	3%	5%	7%	9%	10%
Level 2			3%	4%	5%

- Pays on BV in ALL legs in the Enrollment Genealogy
- Pays on the BV of Device Sales & Upgrades (60%), Subscriptions purchased by your Level 1 & 2 IHWMs and their customers
- Compression (rollup) over Inactive Members, allowing you to earn deeper

# Mentoring and Coaching - Example

- I have been in the business for seven months
- For last months production, I achieved the paid as status of Director
- Members sales based on Resonance Device, and Gold
- Bonus earnings as follows:
  - 900BV @ 10%
  - 300BV @ 5%
- Member on L3 is included as a level 2 due to compression for the calculation of this bonus only



# Mentoring & Coaching Bonus

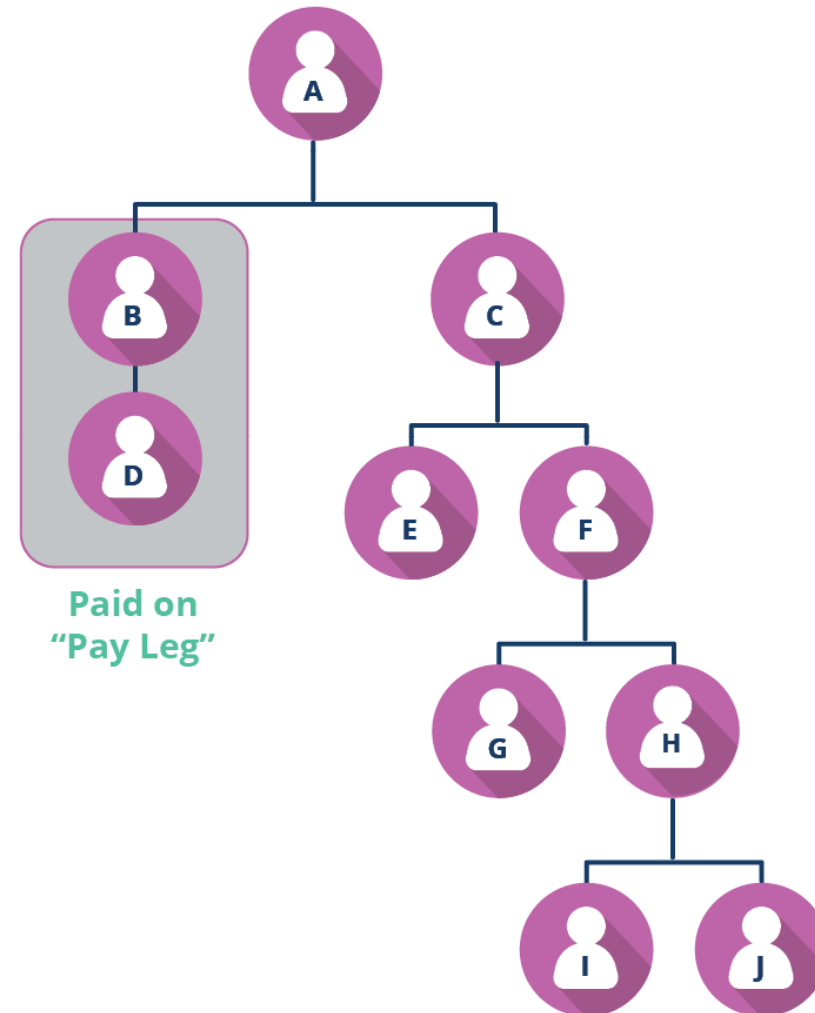
## How To Maximize your Mentoring & Coaching Bonus

- Enroll new IHWMs
- Enroll those who want to build
- Teach your IHWMs to sell & enroll
- Build wide to establish a strong foundation in the early phase of building



# Dual Bonus

- Dual Team Genealogy:
  - 2 Legs – Left & Right
  - Is not your Enrollment Genealogy
- Spillover of recruits from your upline often occurs
- Paid on volume in “Pay Leg” (leg with lesser volume)
- Equal amount of volume will be removed from your “Strong Leg” (leg with higher volume)



### STRONG LINE:

June DBV: 40,000

June DBV Removed: 10,300

COV for July: 25,000 (max for TM)

DBV Flushed: 4,700

### PAY LINE:

June DBV: 10,000

Dual Bonus earnings:

$8\% \times 10,000 \text{ DBV} = \text{INR70,495}$

There is no COV from your Pay Line

### PERSONAL BONUS VOLUME:

June PBV: 500

Dual Bonus earnings:

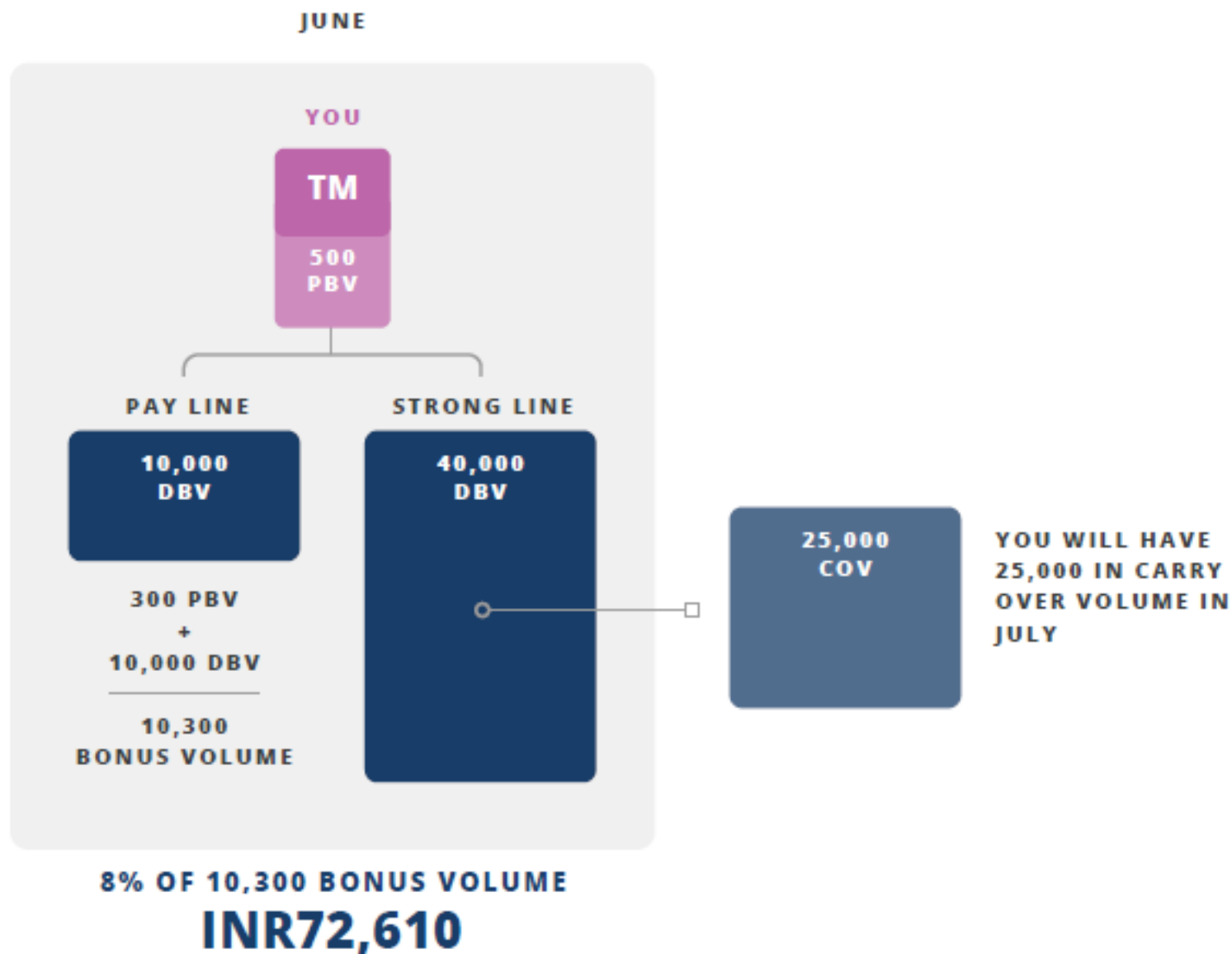
$8\% \times 300 \text{ PBV} = \text{INR2,115}$

(PBV above 200 is eligible for the Dual Bonus)

### SUMMARY:

Total Dual Bonus earnings: **INR72,610**

Remaining COV for July: 25,000





# Dual Bonus

- Pays based on Paid-as Title
- Pays Monthly on DBV in Pay Leg & PBV above 200
- DBV includes Carry-over Volume (COV) and BV from current month

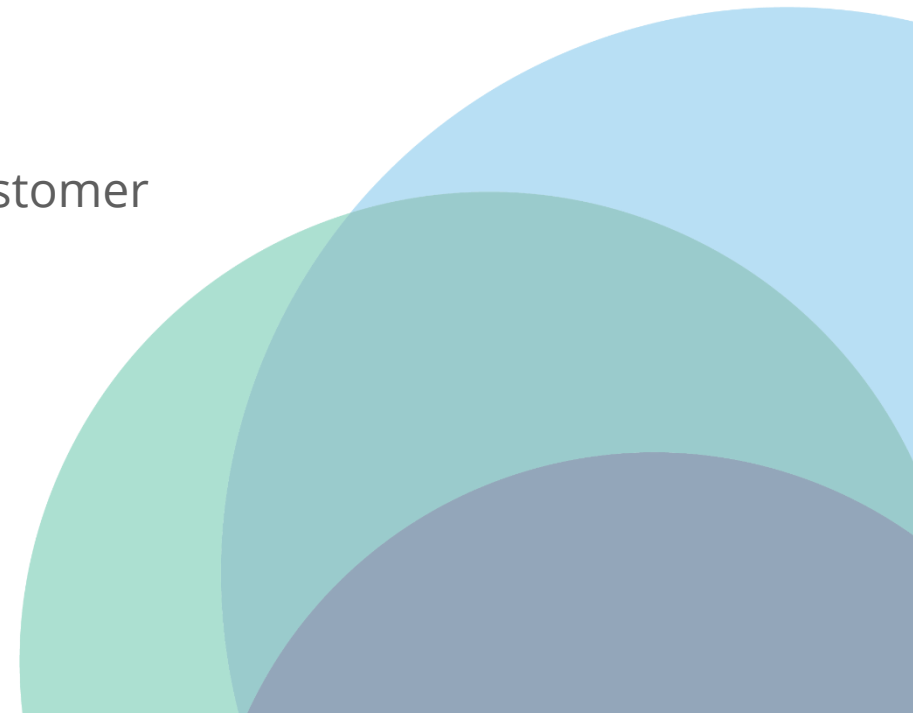
Paid Title	TM	STM	ETM
% Bonus	8%	10%	12%
Max Earn	1K	2.5K	5K
DBV Equivalent	12.5k	25k	42k
Max COV	25K	50K	100K

Paid Title	DIR	SDIR	EDIR	VP	SVP	EVP	PRES	SPRES	EPRES
% Bonus	13%	14%	15%	15%	15%	15%	15%	15%	15%
Max Earn	8K	12K	17K	25K	35k	50k	80k	120k	150k
DBV Equivalent	61k	86k	113k	167k	233k	333k	533k	800k	1m
Max COV	150K	250K	500K	1M	2M	4M	8M	15M	25M

# Dual Bonus

## How to Maximize your Dual Bonus

- Sell more – you earn a Dual Bonus on your Personal Bonus Volume above 200
- Work toward advancing to your next higher title to earn more
- Develop more volume in your Pay Leg by:
  - Enroll new IHWMs into your Pay Leg
  - Teach your team to sell & enroll (this bonus pays on their customer volume too)
  - Teach your team to advance to the next rank



# Manager Advancement Bonuses

- Multiple Bonuses may be earned in the same month
- Matching Bonus is paid to the first upline of equal or higher Career Title in the Enrollment Genealogy.
- Must also be qualified with equal or higher Paid-As Title to receive match.
- No rollup of Matching Bonus if unqualified.

Advancement Title:	TM	STM	ETM
Title Requirements	1 RDP 2500 DV 2 EL x 500 LV	1 RDP 4000 DV 2 EL x 1000 LV	1 RDP 7000 DV 2 EL x 2000 LV 1050 OV
Advancement Bonus	Rs.8800	Rs.17600	Rs.44000
Matching Bonus	Rs.4400	Rs.8800	Rs.22000



# 4 Strategies to Working the Plan as Leaders

1. Lead by example, continue the 3 Fundamental Business Practices
2. Find your **rising stars**
3. Help your Rising Stars to **advance to the next title**
4. **Overbuild** – don't just do the minimum. You can't grow if you are only doing the minimum.

